

Unlocking Europe

Robus Malta



Malta: Your gateway into Europe

Malta's rich history goes back thousands of years and tells many success stories where its people have made the most of the islands' strategic location.

In these changing times when the realities of a new Europe are emerging and the effect this has on business is yet to be quantified, Malta can be the key to your continued and successful access to European markets.

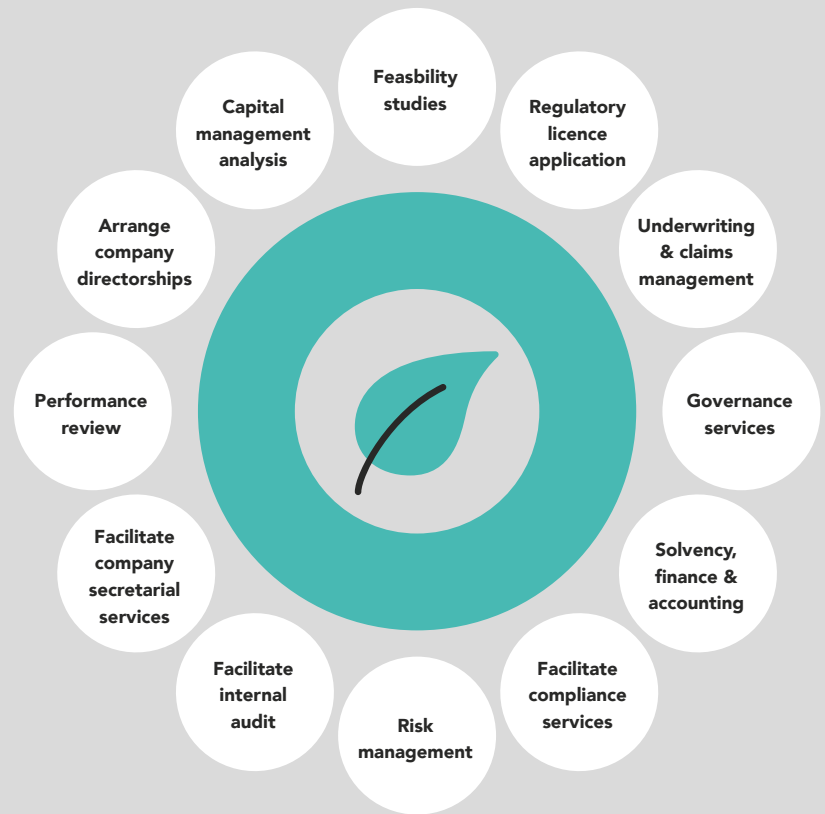
Serving Clients in Malta

If you have an established risk bearing vehicle, are considering the formation of one, or are looking to establish an intermediary licence in Malta, ensuring your entity is managed in the most efficient, compliant and cost-effective manner, will be paramount.

Robus is an independent insurance management, fiduciary and financial advisory group. From our European hub in Malta we provide services to captive insurers, open market insurers and reinsurers and intermediaries. Our propositions can support our clients through the phases of feasibility, formation, ongoing management, transformation and if required, finality solutions.

How We Help Clients

Our ability to tailor and deliver a broad range of management services, including the facilitation of certain professional service providers, ensures that we are able to meet the specific needs of our clients:



How Clients Benefit

Robus delivers award-winning services. By building a deep understanding of our clients' business, through our support we help them to prosper and grow. Through collaboration and trust, our independence and our innovative approach, we deploy a service methodology which is underpinned by the follow key factors:

- + Highly qualified, experienced teams
Enhancing client outcomes
- + Full-service firm
Reducing costs and saving time
- + A pure insurance management firm
Elimination of pressure to upsell
- + Partnership approach
Increased alignment to client objectives
- + Innovation and creativity
Maximising client options
- + Flexibility & speed
Improving timelines and decision making
- + Independence, with private ownership
Elimination of non-core influences
- + Competitive costing
Focused pricing model delivering value for money
- + Service excellence
More efficient service tailored to client specific needs

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ROBUS
Understand | Support | Deliver